



IGEPA group becomes Heliatek's exclusive specialized wholesale partner

Dresden, 12.12.2023 Heliatek, the global leader in organic solar films and the IGEPA group, one of Europe's leading wholesale trading groups, finalize an exclusive partnership for the wholesale distribution of the innovative solar film HeliaSol®.

The exclusive distribution partnership between IGEPA group Germany and its seven trading houses in Germany, as well as its locations in AT, CZ, and CH with Heliatek, underscores the commitment of both companies to promoting sustainable energy generation in Europe.

Together, the companies aim to tap into new market potentials. HeliaSol®, the ultra-light, flexible and ultra-thin solar film can be glued onto virtually any building surface. This transforms rooftops or façades into active, sustainable solar power generators, making a visible statement for sustainability.

Guido van Tartwijk, CEO of Heliatek: "The collaboration with the IGEPA group is a significant step for us to reach new customers and regions in Europe, thereby increasing the awareness and distribution of our solar films. With its trading houses, the IGEPA group has an excellent regional proximity to exciting customer groups that we currently do not serve. We are convinced that our unique solar films are highly attractive to many customers as they enable them to become more energy-independent in a simple and sustainable way – regardless of where on a building."

Gunnar Fecken, Managing Director of the IGEPA group: "Sustainability is important to us. In this case, we see a great opportunity for our customers to achieve economic success with innovative and sustainable products. Therefore, we are ready to take action. Many of our customers already work with various films in the context of buildings. With Heliatek's solutions, our customers can now also enter the booming solar market. The films can be used on almost any building surface and transform areas into ultra-green power generators. Easy to install, sustainable, and Made

in Germany. A perfect solution for roofs and facades to not only visually but also functionally make a visible statement for sustainability."



Figure 1: Heliatek and IGEPA group representatives at the signing of the partnership agreement

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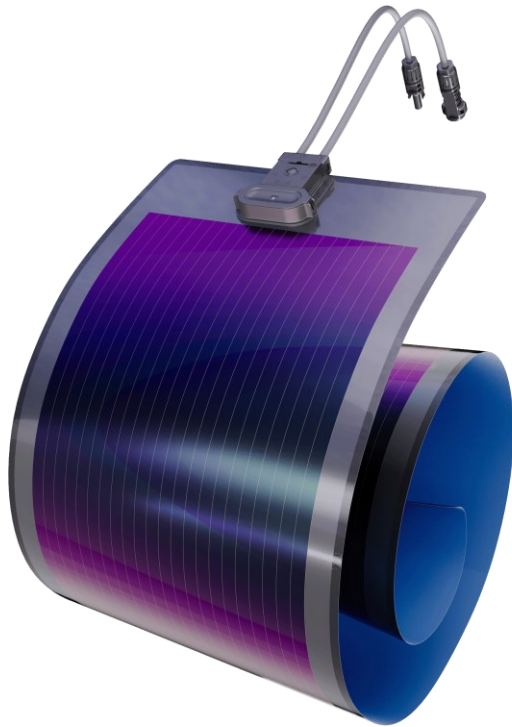


Figure 1: HeliaSol solar film



Figure 3: HeliaSol is perfectly designed for easy façade installation (Copyright Heliatek & Samsung)



About Heliatek

As the technology leader in organic photovoltaics, Heliatek develops, produces and distributes industrial-grade organic PV solar solutions for virtually any building surface (horizontal, vertical, curved, rigid, and flexible). Heliatek stands for energy solutions designed for various traditional and never been possible before applications based on its unique features – it is ultra-light, flexible, ultra-thin and with a Carbon Footprint of less than 10 g CO₂e/kWh a truly green solar solution. HeliaSol® is a ready-to-use solution, ideal for retrofitting on existing building structures. HeliaFilm® is tailor-made solar film for companies in the building and construction material industry, to integrate into their façade or roof system products. Heliatek employs more than 250 people at the Dresden and Ulm locations in Germany.

The Free State of Saxony, the Federal Republic of Germany, and the European Union funded research and development, as well as the installation of the production technology.

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About the IGEPA group

The IGEPA group is one of the leading wholesaler groups in Europe and serves more than 50,000 customers in industry, trade and commerce. The variety of goods includes products such as graphic paper and cardboard, packaging and media for advertising technology including technical equipment and services. At more than 75 locations in 24 countries and with around 3,500 employees, the Group including all strategic partners across Europe, generates a turnover of approximately 2 billion euros in 2022.

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